



The platform — what carries over, what is rebuilt

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Seven blocks reused, four rebuilt · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for the demonstration. **The platform is an architecture, not a database.** No block carried from one site to another transports content: what is copied are settings, procedures and templates.

The seven blocks reused as is

Block	What it does	Workload at Rouen	Workload on a later site
Connection to the group directory	Accounts already exist; no identity is created	9 d	0.5 d
Encryption in transit and at rest	Set once, applied everywhere	7 d	0.5 d
Role-based access	Rights follow the job, not the person	14 d	1 d

Block	What it does	Workload at Rouen	Workload on a later site
Logging	Who asked what, when, and what was approved	11 d	0.5 d
Supervision templates	Feed the group view with counters	12 d	0.5 d
Acceptance procedure	34 checks, 9 of them blocking	12 d	0.5 d
Compliance file	Copied and dated per entity	8 d	0.5 d
Architecture total		73 d	4 d

The four blocks that are rebuilt — and rightly so

Block	Why it does not carry over	Workload per site	Who owns it
ERP connector	Three different ERP systems in the group	3 d (0 d if already written)	Our team
Document filing plan	It determines what the agent will find for five years	3 d	Site contact
Entity business vocabulary	A treatment plant is not named the same way at Rouen and at Zaragoza	1 d	Site contact
Approval rules	They commit the entity: they belong to it	1 d	Entity director
Business total		8 d (11 d if a connector must be written)	

The unflattering figure: Orléans, 5 weeks instead of 3

Item	Planned	Actual	Real cause
Deployment duration	3 weeks	5 weeks	The only ERP with no existing connector
Person-days	12	19	7 days of connector development and testing
Next site on the same ERP (Lyon)	12	12	Connector added to the platform: cost paid once

This overrun is published because it teaches the rule of the model: a multi-site platform does not remove the cost of a new tool, **it stops that cost repeating.** The Orléans connector served Lyon without a single extra day.

For the group to set

Acceptance checks to be made blocking in addition to the core 9: _____

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.