Quarterly review — what the board regained

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Three board meetings, 41 scenarios produced · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **The figure the supervisory board will look at is not the time saved: it is the number of decisions held to the planned calendar.** An investment decision postponed by a quarter is a quarter of return lost, not a quarter of reflection gained.

The three items measured

Item	Before	After	What the remaining time became
Consolidating data for a board meeting	**65%**	**7%**	The management accountants' review
Costing a scenario	**55%**	**9%**	**Three scenarios produced instead of one**
Documenting assumptions	**30%**	**4%**	Discussion of the unsourced assumptions only

What those hours produced

Measure	Before	After	Source
Meeting time spent challenging figures	**52 minutes**	**11 minutes**	Minutes of the last three board meetings
Decisions held to the calendar	**11 out of 14 — 3 postponed for want of figures**	**14 out of 14**	Decision calendar
Management accounting days given back	0	**4.5 days a month**	Workbook inventory
Subject opened thanks to those days	—	**Costing of the 214 loss-making contracts — €1.1M**	Margin analysis

The framework measures

Measure	Value	On what basis
Decisions with a legal or significant effect taken by an agent	**0**	41 scenarios produced
Data sent outside the European Union	**0**	Flow log
Assumption changes logged	612	Scenario log
Hosting in France	**100%**	Deployment architecture

The six executive uses — three open, three available

Use	Status	What it would bring next
Data consolidation	**Open**	—
Costed scenarios	**Open**	—

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Use	Status	What it would bring next
Assumptions and sensitivity	**Open**	—
Querying the data in plain language	Available	Answering without going through a scenario
Variances on financial flows	Available	Dedicated analysis agent, on the same foundation
Forecasting the volumes to be served	Available	**18 months of visibility against 11 today — that is what makes the renewal rate uncertain**

Next arbitration entered in the calendar: _____ · Date: _____

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