



Eighty per cent preparation, three formalities

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4,200 cases · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **Many rules look mechanical and are not.**

Rule	Mechanical?
"Above this amount, the manager approves"	Yes
"If the customer is a long-standing partner, we can be flexible"	No

And the second is written in the same documents as the first.

Time split	Share
Preparing the case	80%
The decision	20%

The 80 % of preparation is done; the 20 % of deciding stays with the approver

Act	Done?
Approve a case	No
Cross a commitment threshold	No
Decide an exception	No
Apply a rule whose interpretation varies	No

What is flagged

Three approvals granted in 99% of cases without ever being discussed: **those are not decisions, they are formalities** — for the company to choose whether to remove them, not for the agent to automate quietly.

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.