



What you keep

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 24/09/2026

Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **On day one, nothing. On day three, nobody knows how to do it by hand any more.**

Item	Kept?	What it allows
Real process observed, gaps with the procedure included	Yes	Automating what exists
Times by step and case type	Yes	Measuring end to end
Exceptions and their share	Yes	Not promising one hundred per cent
Automations in place AND the matching manual procedure	Yes	Day three
Flow stoppages	Yes	Knowing what stops with what
Anything measuring a person	No	See the previous document

Why the manual procedure is kept current

A process automated for **eighteen months** then interrupted: the procedure existed, **and it described the state before automation.**

The standard case, which is not one

Finding	Value	Consequence
Share of cases covered by the "standard" case	60 %	—
The remaining 40 %	Exceptions	Handled by hand, with no procedure, by the same people

It is the promise of "one hundred per cent" that makes these projects fail.

What is prepared and what is left to approve: that boundary is what makes the promised gain hold

Action	Done?
Preparing an approval	Yes
Approving a file	No
Crossing a commitment threshold	No

For the company to settle

Manual procedure review frequency: _____ months

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen, roles and permissions are configured and accepted for the identities and systems actually used. **Page 2 / 3**

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