# One thousand two hundred and forty drafts, six hundred and ten edited

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Quarter · fictional document

**Fictional document — demonstration example**

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**Fictional document**, produced for demonstration. **"890 messages handled" proves the agent right without proving anything**: a draft edited by 80% cost more time than it saved, and it counts the same in a send rate.

| Outcome | Drafts | Share |
|---|---|---|
| **Sent unchanged** | **280** | 23% |
| **Sent after editing** | **610** | **49%** |
| **Not sent** | **350** | **28%** |
| Total | **1,240** | 100% |

## What the 610 edits were correcting

| Reason | Corrections | Fixed at source? |
|---|---|---|

| | | |
|---|---|---|
| **A lead time announced without having it from the company** | **187** | **Yes** |
| **A closing formula too familiar** | **134** | **Yes** |
| **A case reference quoted wrongly** | **91** | **Yes** |
| Other | 198 | No |

> **The edit rate went from 81% to 69% in one quarter**, and it is the only progress the agent can demonstrate — it concerns its defects, not its volume.

## Why this fall is a real fall

| What brings the rate down | What you gain |
|---|---|
| **The three correction reasons are fixed at source** | **412 of the 610 corrections concerned them: that much review time handed back to your teams, quarter after quarter** |
| **The hard cases are prepared like the rest** | **The gain covers the messages that are expensive to write, not only the ones that go out quickly** |
| **The text stays precise and complete** | **Writing shorter or vaguer would drop the figure without giving you anything: a draft nobody edits because it says nothing gets rewritten from scratch** |

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