



# Nineteen tenders of forty-seven

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Document issued on 24/09/2026

Quarter · fictional document

## Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

**Fictional document**, produced for demonstration. **Keyword monitoring searches your words; the buyer uses theirs.** Nineteen of forty-seven tenders would never have surfaced on their title.

## The published title

*"Support services for the transformation of practices"*

| Your keywords          | Present in the title? |
|------------------------|-----------------------|
| 12 configured keywords | 0                     |

## What surfaced the tender

| Signal                                       | Found where  | Strength |
|----------------------------------------------|--------------|----------|
| Need described matching 3 of your references | Tender rules | Strong   |

| Signal                              | Found where | Strength                               |
|-------------------------------------|-------------|----------------------------------------|
| Activity code declared by the buyer | Notice      | Strong — 2 contracts already won on it |
| Estimated value in your usual range | Notice      | Medium                                 |
| Title                               | —           | Nil                                    |

**The strongest signal is the content of the rules, not the title.** That is the document nobody reads before deciding the tender was worth opening.

## Across the 47 tenders flagged this quarter

| Signal that surfaced it    | Tenders |
|----------------------------|---------|
| Title containing a keyword | 28      |
| Content of the rules alone | 13      |
| Activity code alone        | 4       |
| Both, without the title    | 2       |

## What is provided to decide fast

| Element                       | Provided?  |
|-------------------------------|------------|
| Deadline with the time        | Yes        |
| List of required documents    | Yes        |
| Those you have, those missing | Yes        |
| Your matching references      | Yes, all 3 |
| A recommendation to bid       | No         |

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