What is kept — including missed tenders

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **Missed tenders are kept and presented.** It is the only honest measure of what the monitoring returns, and the agent publishes it about itself.

Item	Kept?	Why
The notice flagged	**Yes**	Retracing the path
The source and publication date	**Yes**	**Measuring coverage**
Conditions checked and unchecked	**Yes**	Justifying a decision
The deadlines	**Yes**	Follow-up
What was decided — bid, declined, missed	**Yes**	**The only honest measure**
Relevance score per tender	**No**	**Would make people skip the reading**

Item	Kept?	Why
Bid rate per salesperson	**No**	**Would push bidding for the number**
Probability of winning	**No**	**Would rest on a non-comparable past**

Tenders flagged and what followed, this quarter

Outcome	Tenders
Bid submitted	**9**
Declined after reading	**32**
Missed — flagged and never opened	**6**
Total	**47**

> **Six flagged tenders expired before the file was opened**, against 9 bids submitted and 32 declined after reading. That figure is the most useful in this document: it does not measure the monitoring, it measures what happens after it — and the fix is already written: chase at 4 hours from five days before submission instead of three.

Why no relevance score

What a score would produce	Consequence
A tender scored 40%	**Will not be opened**
The rules left unopened	**The criterion suiting you was in them**
Sorting by score	**Reproduces past wins, never new ones**

To be set by the company

Retention period for flagged notices: _____ months

Retention period for decisions and their reasons: _____ months

Request a demo with your own documents

This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.

https://bluelemonagent.ai/en/entreprises/cas-usage/assistant-de-veille-appels-doffres

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