



Fourteen invoices — dead address

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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€52,000 · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **The invoice looks followed up when nobody has ever received anything.** It never resurfaces among unpaid invoices to handle, because it is always "being chased".

The flagged case

Send	Date	Result	Invoice status after
1	09/02	Hard bounce	Chased
2	16/02	Hard bounce	Chased
3	23/02	Hard bounce	Chased
4	12/04	Hard bounce	Chased
5	19/05	Hard bounce	Chased
6	23/06	Hard bounce	Chased
7	28/07	Hard bounce	Chased

LINDBERGH FORMATION — a simplified joint-stock company with share capital of €250,000 · Registered office: 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114 · SIRET 817 946 114 00029 · VAT FR 60 817 946 114 · "Blue Lemon Agent" trade mark · Training-provider registration no. 119 108 635 91 (Île-de-France prefect — this registration does not amount to State approval) · Qualiopi certified, no. 03896, for the "training actions" category · contact@bluelemonagent.ai · dpo@bluelemonagent.ai · Hosted in France.

Seven sends, seven bounces, and seven times the "chased" status. The status describes what the company attempted, not what the customer received — and that gap is what makes the invoice invisible.

The 14 invoices in this position

Situation	Invoices	Amount
No message ever received	4	€18,000
Messages received then address died	10	€34,000
Total	14	€52,000

What is proposed

Event	Status today	Status proposed	Who is told
Hard bounce	Chased	Contact to be found	The salesperson

The salesperson almost always has the right contact, and nobody has asked them. It is the quickest route and the only one that does not send financial information out of the company.

How the €52,000 becomes collectable again

The address is found where it is reliable: in your own records, and with the sales rep who owns the account, alerted on the first hard bounce instead of the seventh. The fourteen invoices leave the “chased” status and return to the unpaid list to be worked, including the four — €18,000 — for which the customer never received anything at all. The financial information stays inside the company: writing to an address scraped off the internet would mean discussing money with somebody you cannot even confirm still works for your customer.

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