Sourcing — 31 claims, 31 sources

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4 highlighted, with the route to replace them · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **Every sentence that asserts something links back to the document it comes from, with its date.** Without the date, a claim that was true in 2021 gets republished as if it still were — **the most ordinary fault in technical content, and the most costly.**

Three claims taken as they stand

Claim in the article	Source	Date	Treatment
« Nominal flow rate is 40 l/h at 6 bar »	PIM sheet DP-40	04/09/2026	Taken as is
« Consumption falls by 22 % »	**Test report, bench no. 2, page 7**	**12/03/2026**	**Published with its test conditions cited in the article**
« Compatible with food processing installations »	Conformity certificate	22/01/2026	**Exact wording reused, not rephrased**

The four highlighted, and why

Claim	Source found	Reason for the highlight
« Up to 15 years of service life »	Internal document from 2021	**Source more than three years old — escalated systematically, whatever the text**
« The quietest in its class »	Press kit	**No comparative test on file, and the guide bans superlatives**
Figure comparison with a named competitor (1)	Internal table	No protocol attached
Figure comparison with a named competitor (2)	Internal table	No protocol attached

The route that gets the same result, only stronger

Atmosphere phrase	Measured phrase proposed	Source	What it gains
« The quietest in its class »	**« 48 dB(A) measured at one metre »**	**Test report of 12/03/2026, protocol cited**	**Can be quoted in a specification and carried into a public buyer's scoring table**
« Reduced consumption »	**« €2,400 of electricity a year on a standard line »**	Hydralis sizing assumptions	**Can be checked, therefore defended**
« Exceptional service life »	« 12,000 hours on the endurance bench »	**To be produced — the test does not exist yet**	**The protocol is ready, three measurements are enough**

« Punchy » and « sourced » are not opposites: « punchy » and « vague » are. A dated measurement is always stronger than a superlative, **because an engineer can carry it**

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into their file and a competitor cannot dispute it.

What is proposed

Proposal	Volume	Expected effect
Add the 41 test reports later than 2024 to the index of citable sources	41 documents	**Enough to replace most atmosphere phrases with measurements**
Have the 4 highlighted claims signed	4	The article ships complete, with no grey area

For the engineering office to sign

Claims approved, rejected, to be re-measured: _____

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