



# Sourcing — 31 claims, 31 sources

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4 highlighted, with the route to replace them · fictional document

## Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

**Fictional document**, produced for the demonstration. **Every sentence that asserts something links back to the document it comes from, with its date.** Without the date, a claim that was true in 2021 gets republished as if it still were — **the most ordinary fault in technical content, and the most costly.**

## Three claims taken as they stand

| Claim in the article                              | Source                                  | Date              | Treatment                                                      |
|---------------------------------------------------|-----------------------------------------|-------------------|----------------------------------------------------------------|
| « Nominal flow rate is 40 l/h at 6 bar »          | PIM sheet DP-40                         | 04/09/2026        | Taken as is                                                    |
| « <b>Consumption falls by 22 %</b> »              | <b>Test report, bench no. 2, page 7</b> | <b>12/03/2026</b> | <b>Published with its test conditions cited in the article</b> |
| « Compatible with food processing installations » | Conformity certificate                  | 22/01/2026        | <b>Exact wording reused, not rephrased</b>                     |

## The four highlighted, and why

| Claim                                         | Source found                | Reason for the highlight                                                       |
|-----------------------------------------------|-----------------------------|--------------------------------------------------------------------------------|
| « Up to 15 years of service life »            | Internal document from 2021 | Source more than three years old — escalated systematically, whatever the text |
| « The quietest in its class »                 | Press kit                   | No comparative test on file, and the guide bans superlatives                   |
| Figure comparison with a named competitor (1) | Internal table              | No protocol attached                                                           |
| Figure comparison with a named competitor (2) | Internal table              | No protocol attached                                                           |

## The route that gets the same result, only stronger

| Atmosphere phrase             | Measured phrase proposed                            | Source                                       | What it gains                                                                    |
|-------------------------------|-----------------------------------------------------|----------------------------------------------|----------------------------------------------------------------------------------|
| « The quietest in its class » | « 48 dB(A) measured at one metre »                  | Test report of 12/03/2026, protocol cited    | Can be quoted in a specification and carried into a public buyer's scoring table |
| « Reduced consumption »       | « €2,400 of electricity a year on a standard line » | Hydralis sizing assumptions                  | Can be checked, therefore defended                                               |
| « Exceptional service life »  | « 12,000 hours on the endurance bench »             | To be produced — the test does not exist yet | The protocol is ready, three measurements are enough                             |

« Punchy » and « sourced » are not opposites: « punchy » and « vague » are. A dated measurement is always stronger than a superlative, **because an engineer can carry it**

into their file and a competitor cannot dispute it.

### What is proposed

| Proposal                                                                | Volume       | Expected effect                                             |
|-------------------------------------------------------------------------|--------------|-------------------------------------------------------------|
| Add the 41 test reports later than 2024 to the index of citable sources | 41 documents | Enough to replace most atmosphere phrases with measurements |
| Have the 4 highlighted claims signed                                    | 4            | The article ships complete, with no grey area               |

### For the engineering office to sign

Claims approved, rejected, to be re-measured: \_\_\_\_\_

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