Three sources, one value — the three ways of doing it

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Fictional document

> **Fictional document — demonstration example**
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> **Fictional document**, produced for the demonstration. The organisation, the files, the people and the figures are invented. **None of the ways of doing it was applied before the client chose.**

The source rule writes **what the document carrying the characteristic says**, and produces no value that is not written somewhere. It does not say which prevails when three documents diverge: that is the point that had not yet been defined.

The ways of doing it, put to the client

Way of doing it	What it brings	What it costs	Outcome
Take the most recent document — manual, 4.2 bar	Simple to apply	A manual often carries a value rounded upwards	Set aside

Way of doing it	What it brings	What it costs	Outcome
Take the measured value from the test report — 4.0 bar	The most defensible value in front of a customer	A test report covers a sample, not the range	Set aside
Take the PIM — 4.0 bar — and flag the discrepancy to engineering	**A single source for the 340 sheets, and the gap handled where it is settled**	One more source line on the sheet	**Recommended, then approved**

How often the case arises

Discrepancies found across 340 sheets	Between the PIM and a manual	Between a manual and a test report
38	**14**	9
Of which on the Neris range	5	3

The figure is what turns a one-off decision into a rule: **38 discrepancies across 340 sheets** are worth an entry in the source charter, and the content manager decides it knowing the volume.

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> https://bluelemonagent.ai/en/entreprises/cas-usage/assistant-de-redaction-contenu-marketing

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