The estimate beside the field

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 09/11/2026

Fictional document

> **Fictional document — demonstration example**
> This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

> **Fictional document**, produced for demonstration. **A value written into that field becomes the salesperson's word without them having said it.**

What the agent produces, and where it puts it

Element	Produced?	Location
Estimate based on comparable deals	**Yes**	**BESIDE the field**
The facts it is made of	**Yes**	**With the estimate**
The number of cases it rests on	**Yes**	**With the estimate**
The value in the "probability of signing" field	**No**	**—**

Why that field is not like the others

What the field feeds	Consequence
Forecasts	**An aggregate figure rests on it**

What the field feeds	Consequence
Pipeline meetings	The salesperson has to defend it
Targets	It becomes a commitment

What is pre-filled without reservation

Item	Source	Item carried
Legal name	Public company register	Source and date
Legal form	Same	Source and date
Declared headcount	Same	Source and date
Address	Same	Source and date
Data about a person	No external source	—

The proof that 31 % of records are false

Test	Result
Move the default value in the drop-down	The 31 % figure follows the new first value

> **So it is not information: it is the position of an item in a list.**

For the company to settle

Fields where an estimate is displayed alongside: _____

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales

Request a demo with your own documents

This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.

https://bluelemonagent.ai/en/entreprises/cas-usage/assistant-daide-a-la-saisie-formulaires-crm

---

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.