# Seventeen per cent of contacts never entered

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Fictional document

**Fictional document — demonstration example**

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**Fictional document**, produced for demonstration. **When a record cannot be saved incomplete, it does not get saved at all.**

| Situation | What is lost |
|---|---|
| **Incomplete record saved** | **Three fields** |
| **Record never created** | **Everything, including the name** |

| Trade-show contacts | Share |
|---|---|
| **Never entered** | **17%** |

## What the agent does

| Action | Done? |
|---|---|
| **Save what is known** | **Yes** |

| Action | Done? |
|---|---|
| **Explicitly mark what is missing** | **Yes** |
| **Mention it when the record is reopened** | **Once only** |
| **Chase** | **No** |

> **A reminder on an empty field becomes a task, and an unasked-for task ends up handled by filling in anything** — exactly the mechanism we are trying to remove.

## What is flagged instead

Fields that stay empty **for everybody**. A field empty in 80% of records is not an entry problem: it is a field whose information does not yet exist at the moment the form calls for it.

> **Request a demo with your own documents**
> This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
> https://bluelemonagent.ai/en/entreprises/cas-usage/assistant-daide-a-la-saisie-formulaires-crm

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.



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