Applicability matrix — 9 requirements × 7 entities

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63 crossings computed on the declared scope taxonomy · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. The seven companies, their territories and their regimes are invented. **No write is made in any real system. A crossing ruled out carries the fact that rules it out**: an exclusion without a reason gets read again next year, and the work has to be redone.

The scope taxonomy, as the client declared and approved it

Entity	Territory	Activity	Role under the text	Approved on
Ternoise Holding	France	Active holding, intra-group services	**Deployer on behalf of all seven**	12/02/2026
Ternoise Industrie	France	Manufacturing, two plants	Deployer	12/02/2026

Entity	Territory	Activity	Role under the text	Approved on
Ternoise Services	France	Maintenance, four branches	Deployer	12/02/2026
Ternoise Levage	France	Trading and rental	Deployer	12/02/2026
Ternoise Portuaire	France	Port equipment	**Deployer and provider** — embedded diagnostic module	12/02/2026
Ternoise Belgium	Belgium	Maintenance	Deployer	12/02/2026
Ternoise Maroc	Morocco	Assembly	**Outside the territorial scope**	12/02/2026

The outcome of the 63 crossings

Outcome	Count	What grounds it
Applicable	**34**	The declared facts match the condition carried by the quoted passage
Not applicable	**21**	A declared fact rules the condition out — the fact is named for each
Exemption to confirm	7	The exemption condition is plausible and one fact is missing to establish it
Unknown scope	**1**	A threshold is required and its value is not on file — see the dedicated attachment

The 21 crossings ruled out — the fact that rules them out, entity by entity

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Entity	Crossings ruled out	Fact that rules them out
Ternoise Maroc	**9**	**Neither established in the Union, nor placing a system on the Union market** — both limbs of the territorial scope were checked and both are absent
Ternoise Levage	6	Operates none of the tools concerned — trading activity with no AI system declared in the repository
Ternoise Belgium	4	Does not operate the screening tool or the assessment tool; the obligation stays with the holding
Ternoise Industrie	2	The diagnostic module is supplied by Ternoise Portuaire, not by Industrie

The linkage conclusion no table of entities brought into view

Finding	What establishes it	Consequence
The CV screening tool is operated by the **holding** on behalf of all seven companies	**Deposited intra-group services agreement, article 3**	**A single entity carries the obligation for the group**, and it is not the one doing the hiring
The owner of the gap changes	Deposited process repository, "hiring" record	The gap is addressed to group HR, not to the subsidiary managers
Ternoise Portuaire holds a double role	Product record "embedded diagnostic module"	One company is a deployer for some tools and a provider for one product; the two sets of obligations are kept apart

This is a linkage conclusion, not an opinion: it comes from a document the client deposited, it is quoted with its article, and it can be checked by opening the contract. **It stays a proposal until the general counsel approves it**, and the document says so in plain words.

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Matrix closed on _____ by _____ · role _____

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