



Technical framework — where your exchanges travel

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Local inference, processing in the EU targeted, 2 mandates in force · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **An agent acting in five tools sees a company's negotiated prices, its margins and its client list go by.** This document says where that data lives, who has access to it, and what the company can state to its contracting clients.

The two deployment modes, at the company's choice

Mode	Where the computation happens	What leaves the network	For whom
Local inference	On a machine in the workshop	Nothing	Companies already hosting their own ERP
Isolated resource	Dedicated server hosted in France	Nothing outside the European Union	Companies that would rather not administer a machine

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Local inference means the model computes on the company's own machine: a part number, a supplier's negotiated price or a client's name crosses no outside network to be processed. **In both modes the resource is dedicated:** no pooling with another installer, nor with another contracting client.

The six points, and what each lets the company state

Point	Implementation	What the company can state
Training	No data feeds a public model	“Our negotiated price lists serve only us”
Encryption	In transit and at rest	“A file taken out of context stays unreadable”
Role-based access	Narrower than the users' — no access to the ERP's payroll module	“The agent sees less than our own staff”
Log	Who asked for what, when, with what result and on whose authority	“Every action can be found again”
Hosting	France, under French law, architecture designed to reduce exposure to extraterritorial legislation, location alone not being enough to guarantee immunity	“processing in the EU targeted”
Committing actions	Written mandate or validation point, without exception	“0 committing actions outside a mandate across 5,292 runs”

What it is worth commercially

Finding	Value	Effect
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Contracting clients requiring hosting within the European Union	2 framework contracts in force	A food-retail buying group and the central kitchen of a hospital
Last institutional-catering tender	Scored criterion	Box ticked without reservation, with the evidence to back it
Technical sheet asked for at renewal	Once a year	Used to take three days to hunt down; now kept up to date continuously

What the technical sheet contains

Section	Content
Hosting	Mode chosen, location, applicable law
Subprocessors	List and role of each
Retention periods	Action log, documents, reports
Access	Rights matrix, tool by tool
Mandates in force	Mandate no. 1 (purchasing, €400, review on 30 September) and mandate no. 2 (quotes, €900, review at six weeks)

The list of mandates is part of the technical sheet, just as much as hosting

is. A contracting client who asks where its data lives will sooner or later ask what the agent is authorised to do in your name — and the answer must fit on one dated line.

For the owner to set

Deployment mode chosen (local inference / isolated resource): _____

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isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.