



Sourcing mandate — capped, dated, withdrawable

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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0 parts shortage this half-year, against 6 · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. Placing an order commits the company's money: **this is not a refusal by the agent, it is a mandate**. Reserving a part in stores, by contrast, buys nothing and needs no mandate.

What the stores looked like before

Finding	Value	Reading
References in stock	1,940	—
No movement in 3 years	310	Capital tied up for nothing
Missing at the moment of intervening	47 references	The stock is not too small: it is badly distributed
Shortages at the moment of intervening, previous half-year	6	42 h of stoppage, €48,300 of margin — 2-hour jobs turned into 9-hour ones

LINDBERGH FORMATION — a simplified joint-stock company with share capital of €250,000 · Registered office: 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114 · SIRET 817 946 114 00029 · VAT FR 60 817 946 114 · "Blue Lemon Agent" trade mark · Training-provider registration no. 119 108 635 91 (Île-de-France prefect — this registration does not amount to State approval) · Qualiopi certified, no. 03896, for the "training actions" category · contact@bluelemonagent.ai · dpo@bluelemonagent.ai · Hosted in France.

The mandate, clause by clause

Clause	Content
Purpose	Order maintenance-plan parts from approved suppliers
Scope	References listed in the maintenance plan only · 4 approved suppliers
Caps	€800 per reference · €6,000 a month — automatic stop once reached
Conditions	Stock below the threshold set by the site, or reference attached to a red or amber flag
Term	3 months, renewable in writing
Withdrawal	One word, immediate effect
Always reserved to the manager	Any part outside the plan · unapproved supplier · express order at a premium · anything above the cap

What the mandate produced

Indicator	Previous half-year	Half-year observed
Shortages at the moment of intervening	6	0
Hours of stoppage caused by a shortage	42 h	0 h
Margin lost accordingly	€48,300	€0
Stock value	Baseline	– 4 % — the 310 dormant references are no longer replenished

The next step proposed: place an **option** — not an order — on a slot with the machining subcontractor as soon as a red flag lands on equipment not repaired in house. **An option is free and cancels 48 h beforehand.** Over the half-year it would have saved **9 days on two jobs.**

Date mandate signed: _____ · Review date: _____

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