What lets you conclude

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Twelve sources · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **A market forecast produced by a watch agent is recognisable by this: it is never disproved.**

The four items supplied on every subject

Element	What it lets you conclude
Nature: announcement or observable fact	**What is said against what is done**
Number of INDEPENDENT sources	**Whether the item is corroborated**
The subject's tempo	**Whether it accelerates or dies**
What nobody covers	**The blind spots**

Why sources and not volume

Finding	Value
Articles published in 36 hours	**9**

Finding	Value
Different sources	**9**
Actual items of information	**1 — a single wire story**

> **Repetition did not make it truer.** Counting once what is said once is the first service a watch performs.

What the sources do not allow us to assert

Wording	Produced?
"A trend is emerging"	**No**
"This competitor is preparing something"	**No**
"The market will move towards…"	**No**

What is flagged instead, and is checkable

Finding	Value	Correction
Declared-scope subjects covered by no source	**2**	**Add a source**

For the company to settle

Sources to add on the two blind spots: _____

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