



What lets you conclude

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 24/09/2026

Twelve sources · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **A market forecast produced by a watch agent is recognisable by this: it is never disproved.**

The four items supplied on every subject

Element	What it lets you conclude
Nature: announcement or observable fact	What is said against what is done
Number of INDEPENDENT sources	Whether the item is corroborated
The subject's tempo	Whether it accelerates or dies
What nobody covers	The blind spots

Why sources and not volume

Finding	Value
Articles published in 36 hours	9

Finding	Value
Different sources	9
Actual items of information	1 — a single wire story

Repetition did not make it truer. Counting once what is said once is the first service a watch performs.

What the sources do not allow us to assert

Wording	Produced?
"A trend is emerging"	No
"This competitor is preparing something"	No
"The market will move towards..."	No

What is flagged instead, and is checkable

Finding	Value	Correction
Declared-scope subjects covered by no source	2	Add a source

For the company to settle

Sources to add on the two blind spots: _____

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