



Haulage — 8 lines above the agreed rate

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214 lines checked · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **This document does not conclude that there is overcharging.** The eight lines share a cause, and that cause may be a real service the rate card does not cover.

Line	Route	Billed	Agreed	Gap	Feature
1	Lyon → Villeurbanne centre	€412	€368	+12%	Imposed slot
2	Lyon → Lyon 2nd	€388	€344	+13%	Imposed slot
3	Lyon → Lyon 1st	€401	€358	+12%	Imposed slot
4	Lyon → Villeurbanne centre	€419	€374	+12%	Imposed slot
5	Lyon → Lyon 6th	€376	€336	+12%	Imposed slot

Line	Route	Billed	Agreed	Gap	Feature
6	Lyon → Lyon 3rd	€394	€350	+13%	Imposed slot
7	Lyon → Lyon 2nd	€382	€341	+12%	Imposed slot
8	Lyon → Lyon 1st	€408	€364	+12%	Imposed slot
Total	—	€3,180	€2,835	+€2,840 for the month	8 of 8

All eight lines carry an imposed time slot. A gap spread at random would be drift; a gap that holds on a shared feature is almost always an untariffed service.

What the rate card says

Clause	Content	Covers an imposed slot?
Cl. 3.1 — regional routes	Distance scale	No
Cl. 3.2 — waiting	Beyond 45 min	No
Cl. 3.4 — tail lift	Flat supplement	No
Imposed time slot	No clause	—

Hypothesis not observable in the data — to be checked

Whether a verbal agreement exists between your planners and this subcontractor. Daily phone exchanges appear nowhere in the data, and they are the first hypothesis to check — with one call.

The question to the haulage manager

Was an agreement made on imposed slots? ☐ yes, on/...../..... with
..... · ☐ no · ☐ to check

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