



Questions to the list vendor

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 24/09/2026

4 questions · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **These are not a compliance check**: they are the questions a buyer asks about what they have just bought, and they have immediate commercial value.

The four questions

#	Question	What the answer enables
1	Where did these addresses come from?	Knowing what to answer the first recipient who asks
2	On what basis were they collected?	Knowing whether the list is usable as it stands
3	When was the list last updated?	Cross-checking the 24% divergence measured
4	What bounce rate do your other clients see?	Comparing to your own measurement before sending

A serious vendor answers in two days. A vendor who does not answer these four questions has just told you what the list is worth — and that information costs nothing to obtain.

What happens meanwhile

Action	State
Sequence on the 140 qualified contacts	Ready
Sending to the remaining 3,372	On hold
Removal of the 63 recent contacts	Done
Adapted message for the 78 former clients	Prepared separately

What would be checked in future, on your approval

Trigger	Check	What you gain
A new list is imported	CRM match before the first send	The match runs before the send without delaying it: the 63 recent clients escape the first-contact message
Contact in touch within 12 months	Removed from the cold sequence	They stay in your CRM and get the adapted message: you lose neither the contact nor the relationship

On this list, that check would have avoided sending a first-contact message to 63 people who were talking to you six months ago. It is the kind of mistake a client never reports: they simply stop replying.

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually used.

LINDBERGH FORMATION — a simplified joint-stock company with share capital of €250,000 · Registered office: 10 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114 · SIRET 817 946 114 00029 · VAT FR 60 817 946 114 · "Blue Lemon Agent" trade mark · Training-provider registration no. 119 108 635 91 (Île-de-France prefect — this registration does not amount to State approval) · Qualiopi certified, no. 03896, for the "training actions" category · contact@bluelemonagent.ai · dpo@bluelemonagent.ai · Hosted in France.

connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.