# Assigned actions — 46, then 9

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Document issued on 09/11/2026

14.7 % → 2.6 % after the designated-lead rule · fictional document

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> **Fictional document**, produced for the demonstration. **This is the figure the agent publishes about itself, and it is better that it come from the agent than from a director in session.** It is given with its measured cause, what was done, and the following quarter.

## The first quarter

| Measure | Value | Share |
|---|---|---|
| Actions tracked | **312** | 100 % |
| **Assigned to the wrong lead** | **46** | **14.7 %** |
| **of which the meeting had designated nobody** | **38** | **83 % of the gaps** |
| of which actions genuinely shared between two directorates | 8 | 17 % of the gaps |

**It was not a listening error:** the action was decided, the lead was not, **and the agent inferred it from the subject rather than asking for it. It was an inference where a question was needed** — which is why the correction is definitive.

## What was done

| Measure | Effect |
|---|---|
| **No action is assigned if the meeting did not assign it** | **It is entered as “lead to be designated”** |
| **Points to settle read out at the end of the session** | **The chief executive settles them in seconds, before the room empties** |
| Heading “action across two directorates” | **A named lead and a named contributor** |

## The following quarter

| Measure | Quarter 1 | Quarter 2 | Change |
|---|---|---|---|
| Actions tracked | 312 | 340 | — |
| **Wrongly assigned** | **46 — 14.7 %** | **9 — 2.6 %** | **−37** |
| **of which due to an inference** | 38 | **1** | **The cause has gone, not merely the symptom** |

## The rule that holds everything else — write what was said

| Situation | What the agent writes | What it gives |
|---|---|---|
| **A decision is floated without being taken** | **A point to settle, dated, with the name of the person who must settle it** | **27 points recorded, 24 settled within four days** |
| An amount is discussed without being fixed | The principle agreed, the amount as a point to settle | **The minutes make nobody say what they did not say** |
| **An action has no lead** | **“Lead to be designated”** | **That is what makes 2.6 % a figure you can rely on** |



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## The protection that matters to the executive

| Indicator | Two quarters |
|---|---|
| Outputs prepared | **1,408** |
| **Approved by a person before sending** | **1,408** |
| **Corrections made before sending** | **55 out of 55** |
| **Corrections made after sending** | **0** |

> **That is exactly what review is for, and why it is not negotiable.** An inferred decision is indistinguishable from a pronounced one — **and that is what would make everything else unusable.**

## For the body to settle

Chosen frequency of the wrongly-assigned-actions record: _____

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