



Morning watch — 4 flags

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **The first flag is the only one the agent repeats every day**: a missing document cannot be recovered after the deadline.

#	Flag	What triggered it	At stake	Recipient	Chase
1	3 required documents missing	Tender rules	Submission in 4 days	Bid lead	Daily
2	1 expired certification	Register — expiry 31/01/2026	11 bids, 2 under evaluation	Holder + bid lead	7 d
3	1 team member gone	Headcount	6 bids, 2 live contracts	Bid lead	Immediate
4	34 reused paragraphs	Operational data	A lead-time commitment	Operations + sales	7 d

The fourth goes to both departments together: one knows the measurement, the other the commercial stake. Separately, one does not see why it is urgent and the other why it is wrong.

What stays yours — and the work already done to make it easy

What stays yours	What I hand you, and what you gain
Approving the claims in the bid	Every sentence arrives with the document that supports it: you review a sourced file, and the bid that will become contractual holds only what you can stand behind
Arbitrating a quantified commitment	The gap is computed and the lead times actually met are handed to you: the commercial decision is taken on figures, not on a hunch
The electronic signature	The file is assembled, uploaded, checked document by document and submitted — including at 11.50 p.m. the night before. The certificate is personal: your act takes one click
The declaration of honour	It is presented ready to tick, at the right place in the file. It is a statement made by a person about their company, and that is what gives it its worth
The decision to bid or not	The requirements you meet, those you do not, and the cost of responding, before you spend an hour on it. A forecast of your chances would make you give up contracts you would have won
Where you place your price	That is decided at your end, on your costs. I give you the time back by assembling everything else

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