



A customer moving from 32 to 71 days

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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4 years of history · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration; customers are shown by a letter.

A call is proposed, not a chaser. The standard 45-day letter would tell this customer, after four years without incident, that they are being treated as a bad payer.

Period	Invoices	Average payment time	Incidents
2022	19	31 days	0
2023	24	32 days	0
2024	22	33 days	0
2025	21	32 days	0
Since February 2026	3	71 days	0

The last column is the one that counts: zero incidents, including on the last three invoices. The customer pays, they pay later, and they have disputed nothing.

The last three invoices

Invoice	Issued	Paid	Time
1	09/02/2026	18/04/2026	68 days
2	14/04/2026	26/06/2026	73 days
3	02/06/2026	Unpaid	67 days so far

Hypotheses the data cannot separate

Hypothesis	Verifiable by the agent?
Cash-flow difficulty	No
Change of accounting system	No
New internal approval circuit	No
Change of contact	No — no contact change recorded

None of those four can be separated from the aged balance. That is precisely why a call is proposed: the answer is with the customer and nowhere else.

What is provided for the call

Element	Provided?	Use
4 years of history	Yes	Asking a precise question
The 3 invoices	Yes	—
The shift date — February	Yes	Avoiding an awkward question
A call script	No	Tone depends on the relationship

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encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.