



214 overdue invoices — four families

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **Invoices are classified, not customers**. The same customer can have one invoice in forgetfulness and one in dispute, and labelling them globally would have both treated the same way.

Family	Invoices	Amount	Treatment	Observed effectiveness
Forgetfulness	128	€412,000	Simple chaser	84% settled within 10 d
Administrative blockage	41	€218,000	Supply the document	Chasing achieves nothing
Difficulty	29	€156,000	Call, instalments	Firmness loses both
Dispute	16	€94,000	Deal with the disagreement	—

The classification criteria

LINDBERGH FORMATION — a simplified joint-stock company with share capital of €250,000 · Registered office: 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114 · SIRET 817 946 114 00029 · VAT FR 60 817 946 114 · "Blue Lemon Agent" trade mark · Training-provider registration no. 119 108 635 91 (Île-de-France prefect — this registration does not amount to State approval) · Qualiopi certified, no. 03896, for the "training actions" category · contact@bluelemonagent.ai · dpo@bluelemonagent.ai · Hosted in France.

Family	Signals used
Forgetfulness	Usually punctual customer + delay 30 d + no dispute
Blockage	An exchange where the customer says what they are waiting for
Difficulty	Progressive slippage, partial payments, or an earlier instalment request
Dispute	Disagreement recorded on file

The "difficulty" family is the one a sort by age of debt would not see. Those 29 invoices are not the oldest: they are the ones whose customer shows signs of strain before falling seriously late.

What the family is not

The family is	The family is not
Attached to an invoice	Attached to a customer
Dated	Permanent
A finding	A judgement

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.