



Twenty-two of sixty-one appointments not kept

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 24/09/2026

Quarter · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **The agent does not console itself with the 39 that were kept**: a missed appointment is not cancelled, it is paid for twice.

Gap between conversation and appointment	Appointments	Not kept	Share
Under 7 days	29	4	14%
7 to 15 days	14	4	29%
Over 15 days	18	14	78%
Total	61	22	36%

A distant slot is always free: that is what makes it easy to offer and poor to keep. The prospect agrees, and then the reason that made them call fades — they found something, sorted it otherwise, or forgot.

What the agent changes

Situation	Before	Now
Slot within 10 days	Offered	Offered
Slot beyond that	Offered without comment	The wait is stated out loud
Call back if a slot frees up	Not offered	Offered

The sentence used beyond ten days

"The first slot is [date], in three weeks; shall I call you back sooner if something frees up?"

A prospect who hears "three weeks" decides knowingly. They can decline, which is better than an appointment they will not keep.

What is now measured, and was not

Indicator	Measured before?
Number of appointments booked	Yes
Gap between conversation and appointment	No
That gap crossed with attendance	No

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.