What you keep

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **The need is kept in the prospect's words: a rephrasing removes exactly what would have raised the alarm.**

Item	Kept?	What it allows
Need as phrased, word for word	**Yes**	**Spotting an off-catalogue case before the journey**
Stated deadline	**Yes**	**Prioritising without judging**
Slots offered and the one taken	**Yes**	**Understanding a no-show**
Confirmation received	**Yes**	**Telling an oversight from a withdrawal**
No-shows and their cause	**Yes**	**Correcting the placement**
Refusals and their date	**Yes**	**GDPR art. 21**

Item	Kept?	What it allows
Anything describing the person	**No**	**A need is checked, a person is judged**

What rephrasing was removing

Finding	Value	What it cost
Appointments whose need fell outside the catalogue	**9**	**A salesperson made the journey to find out on site**

The need was described **in the very first message**, and it had been rephrased into a category.

What the agent checks before offering a slot

Case	What the calendar says	What the calendar does not say	Correction
2 pm slot near head office	**A free calendar**	**An appointment 200 km away that morning**	**Previous appointment's location now checked**

The distinction that is not about vocabulary

The agent qualifies the need, never the person. A need is checked by rereading it; **a person is judged.**

For the company to settle

Retention period for an enquiry left without follow-up: _____ months

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Legal notice (in French): bluelemonagent.ai/mentions-legales

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https://bluelemonagent.ai/en/entreprises/cas-usage/agent-ia-qualification-prise-rdv

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