



Downloads without a bid — 11 tenders

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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2025 · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **No message goes out during a tender.** Contacting a bidder mid-procedure bears on equal treatment — and the message only has value after the close.

Tender	Packs downloaded	Bids submitted	Downloads without a bid
Highways	5	3	2
Building maintenance	4	2	2
Street lighting	3	2	1
Office cleaning	4	1	3
IT maintenance	2	2	0
Office supplies	3	2	1
School catering	2	1	1
Insurance	3	2	1

Tender	Packs downloaded	Bids submitted	Downloads without a bid
School transport	3	1	2
Grounds maintenance	3	2	1
Signage	2	1	1
Total	34	19	15

Nearly one download in two leads nowhere. That figure already exists in your data and nobody adds it up — and it says nothing about the causes.

The message proposed, and its timing

Element	Value
Recipients	Downloads without a bid only
When sent	8 days after the close
Number of sends	One
Link to the award	None

The three questions

"Was the timetable too short? Did the scope not match your activity? Did a document in the pack stop you?"

The replies feed an annual note to procurement, by tender and never by firm. A nominative record of firms that do not bid would have no legitimate use, and it would have others.

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed. **Page 2 / 3**

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encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.