



Highways 2027 tender pack — 4

inconsistencies

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1 blocking · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **No document is corrected.** The pack will ground the bid analysis: its coherence is an act of the buyer.

The blocking inconsistency

Document	What it says	Consequence
Tender rules	3 weighted criteria: price 50, technical 40, programme 10	—
Specification, cl. 2.4	Names a 4th criterion: environmental performance	Unweighted, therefore unscorable

A bidder who answers the specification conscientiously works on a criterion that will not be scored. That is the kind of gap an unsuccessful bidder finds, and they find it after the award.

The other three, non-blocking

#	Gap	Documents concerned	Effect
2	Divergent quantity: 1,240 m ² / 1,190 m ²	Price schedule and specification take-off	Bids not comparable
3	Compulsory visit with no date or slot	Rules and timetable	Arranged case by case
4	Two clauses referring to each other	Conditions cl. 7.2 and 9.4	Clause inapplicable

What is supplied, and what remains

Element	By the agent	By the buyer
Matching of the 4 documents	Yes	—
Exact location of each gap	Yes	—
Correcting the pack	—	Yes
Deciding to publish or defer	—	Yes

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