



Seven contracts with no liability cap

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Fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **No exposure is assessed**. The risk depends on what the contract has done, its value, the insurance and the other party's solvency — none of that is legible in the clause.

#	Signed	Annual value	Template used	Renewal
1	03/2019	€210,000	Yours, 2018 version	11/2026
2	09/2020	€96,000	Yours, 2018 version	03/2027
3	01/2021	€144,000	Yours, 2018 version	10/2026
4	06/2021	€38,000	Yours, 2018 version	06/2027
5	11/2021	€72,000	Yours, 2018 version	12/2026
6	02/2022	€51,000	Yours, 2018 version	02/2027
7	03/2026	€84,000	Supplier's framework contract	03/2027

The seventh is the only one raising a question. Signed after the change of practice, on a template that is not the company's — the other six are explained by their date.

The change of practice

Period	Contracts signed	With a cap
Before 2022	6 of the 7 with none	—
12 most recent contracts	12	12

Why ranking by renewal date

Moment	Difficulty of adding a clause
At renewal	Low — the negotiation is open
Mid-contract	High — an amendment is needed

Three of the seven renew before December. It is the only information in this document calling for short-term action, and it assumes no assessment of risk.

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