Letter to the landlord — presentation criteria

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Fictional document

> **Fictional document — demonstration example**
> This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

> **Fictional document**, produced for demonstration. **This letter does not say no to the landlord: it tells him how.** That is what makes it acceptable, and what protects the agency.

Body of the letter

Dear Sir,

You have told us your preferences for selecting the tenant of your property. We cannot build our shortlist on applicants' family situation, or on where their guarantor lives: these do not measure the ability to pay rent, and a selection resting on them would engage our liability as much as yours.

We therefore present the nine files that meet our solvency criteria, each with the ratio of income to rent, the nature of the employment contract and the guarantor's strength judged on their income.

The choice among these nine is yours, and you need not justify it. We remain at your disposal to discuss it.

What the letter achieves

For the landlord	For the agency
A short, comparable list, and a choice that stays his	A shortlist it can stand behind
Nine files instead of twenty-two	No trace of screening on a prohibited criterion

The observation beyond this property

Letting	Files received	Files rejected	Reason recorded
2-room, rue Chappe, March	14	11	**Blank**
3-room, av. Verne, April	19	16	Insufficient income
4-room, rue des Lilas, May	9	7	**Blank**
Studio, rue Gambetta, June	23	20	**Blank**
2-room, rue Mareuil, June	11	9	Documents missing
3-room, av. Aubel, July	16	13	**Blank**

> **Four blank reasons out of six lettings.** A blank reason protects nobody — not the applicant, who will never know, nor the agency, which will have nothing to produce. The field can be made required at closure, with a list of lawful reasons **and a free-text field that stays free**.

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales

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