Data freshness — 14 factsheets corrected

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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The figure the agent publishes about itself · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **This document exists because the finding goes against the agent:** 14 of the 60 territory factsheets produced this year contained a stale item, and the agent had written them.

The finding and its real cause

Finding	Volume	Measured cause
Factsheets containing a stale item	**14 out of 60 — 23%**	—
of which caused by the land marketing table	**12**	**Manual entry after each preliminary sale agreement, average lag of three weeks — a plot sold on the 3rd shows as available until the 24th**
of which caused by travel times	2	Observatory measurement predating roadworks

It is not a lapse of attention by the land department: it is manual entry hooked to an event — the signing of an agreement — that warns nobody. **A flaw in the process can be fixed; a reproach fixes nothing.**

The three moves put in place

Move	Content	Effect
Date and owning department on every item	**Anything more than thirty days old is served with its date shown, never hidden**	**A sponsor prefers dated information to wrong information**
Weekly list to the land department	**Plots not updated in more than thirty days, and plots appearing in a factsheet sent this week**	Eleven lines on a Monday morning, not one more dashboard
Alert to the officer	**When a factsheet already sent becomes wrong**	**Three callbacks this year, and all three sponsors carried on with their projects**

The measured result

Measure	Before	After
Factsheets containing a stale item	**23%**	**5%**
of which flagged as such inside the factsheet	0	**All of the remaining 5%**

> **The figure will not reach zero while entry is manual**, and it is better written down than promised away. **What would bring it down:** one line from the land department on the day an agreement is signed — thirty seconds against three weeks of lag.

For the authority to settle

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales

Route chosen for reporting the signing of an agreement: _____

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