Annual review — what is returned to the field

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 09/11/2026

Activity records and territorial CRM · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for the demonstration. **1,726 hours a year — the equivalent of one full-time officer in a department of six** — and The figure the agent publishes about itself appears in the same document, followed by what corrects it.

The three measured items

Item	Before	After	Hours returned per year
Territory factsheet for a project sponsor	**60% — 12 hours**	**10% — 2 hours**	**600 h**
Answer to a business about grants	40% — 40 minutes	**10% — 10 minutes**	550 h

Item	Before	After	Hours returned per year
Pre-assessment of a grant application	**100% — 4 hours**	**20% — 48 minutes**	**576 h**
Total	—	—	**1,726 h — one full-time equivalent**

What businesses saw

Measure	Before	After
First answer	**9 days**	**2 hours**
Applications sent back for documents	38%	**12%**
Applications deferred for not being complete in time	**21**	**4 — six weeks gained for seventeen businesses**
Appointments booked	—	**41**
Online procedures carried through that were about to be abandoned	—	**61**

The figure the agent publishes about itself

Finding	Value	Real cause	What was done about it
Territory factsheets containing a stale item	**14 out of 60 — 23%**	**Manual entry in the land marketing table, three weeks of lag**	**Date and owning department on every item, weekly list to the land department, alert to the officer: 23% → 5%, and the remaining 5% flagged inside the factsheet**

Where the hours went

Destination	Change	Source

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Business visits	**+2 a week per officer**	Activity records
Businesses visited for the first time	**34**	**of which 23 identified as cramped in their premises — the only line of this review that can be seen from the field**
Enquiries left unanswered	**47 → 0**	Escalation by name at day 2

The framework measures

Indicator	Year
Grants awarded without a resolution	**0**
Plots reserved without the land department	**0**
Data leaving the European Union	**0**

> **The time returned is not a staffing saving:** it is public spending that stops being consumed by re-keying figures and chasing documents, and goes back into visiting businesses. **No post was cut.**

For the authority to settle

Priority for the coming year (Pré-Vasseur visits / land marketing table / portal): _____

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