



Guided questionnaire — 38 questions in the catalogue, never 38 asked

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3 forks · 19 to 31 questions depending on the profile · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for the demonstration. **The questionnaire is run, not left to be filled in alone**: it chases what is missing and stops when it has nothing useful left to ask.

How many questions by profile

Founder profile	Questions asked	Blocks activated
Service activity, no employees	19	Project, founder, calendar, documents
Creation with commercial premises	24	+ premises, occupancy, shop sign
Creation with an employee envisaged	27	+ employment, employer obligations

Founder profile	Questions asked	Blocks activated
Takeover of a going concern	31	+ seller, lease, assets taken over

The four questions that change the whole file

Question	What it triggers	What it avoids
On what date do you intend to start trading?	Calculation of the 60-day ACRE cut-off	A window lapsing out of the adviser's sight
What is your current employment situation?	Matching against the official list of qualifying situations	An unexplored avenue of support
Will the activity be carried out in premises you have the right to occupy?	Immediate request for the proof	18 files sent back last year
Do you have a birth certificate or a family record book?	Immediate request for the certificate of filiation	61 files sent back last year

The questionnaire records a situation, it does not qualify it. « Jobseeker for 8 months » is a recorded answer; writing that this answer opens an entitlement is a finding, and the finding belongs to the adviser, who dates and signs it.

What the adviser receives before the meeting

Element of the write-up	Content
One-page summary	The project in ten lines, in the organisation's vocabulary
Answers ordered	In the exact order of the in-house template
What is missing	A named list of documents and unanswered questions

Element of the write-up	Content
Dates with irreversible effect	Cut-off calculated, reminder milestones set
Points to look into	Questions whose answer depends on a qualification or an activity regulation

The questionnaire replayed over the year's 640 files

Measured effect	Result
Certificate of filiation requested at the 1st meeting	61 files out of 61
ACRE cut-off calculated	612 files out of 640
Files with no start-of-activity date at the 1st meeting	28 — the date is asked for again, never inferred

Question to add to the organisation's catalogue: _____

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