



Plain-language questions — 340 become 1,060

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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4 days down to 40 seconds · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **It is the only item of the calculation that rises — from 5 % to 8 % of a dashboard's time — and it is a gain:** there are three times as many questions, each handled in a fraction of the time.

What changed, measured

Measure	Before	Today
Questions asked of the data	340 a year	1,060 at today's annual rate
Answering time	4 days	40 seconds
Nature of the questions	"What is the figure?"	"Why did it move?"
Share of a dashboard's time	5 %	8 %

What a directorate gets on a question

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Element of the answer	Example: “why did my utilities rise in the first quarter”
Amount	In euros, at the extraction date shown
Variance against the same quarter of the three previous years	The comparison that neutralises seasonality
Price-volume breakdown	Two causes, two possible decisions
Buildings concerned	The three carrying 68 % of the rise
Matching payment orders	So that the director can lift the figure straight into their own note

When the question goes beyond what can be established

Question	What is given	What is missing and what is proposed
“Unit cost of an hour of nursery care”	Direct costs to the cent: €214,000 over the quarter	The allocation key for overheads does not exist in the procedures — two keys calculated on your data, giving €12.40 and €14.10 an hour

It is senior management that settles the key — and it is handed to them in one meeting, costed under both assumptions, rather than in six months of working group.

Opening access to the 9 directorates

Point	Setting	Measured in the trial
Perimeter	Each directorate sees its own execution, not its neighbour's	2 directorates over the trial quarter
Personal data	None, for anyone	—
Questions asked	214 over the trial quarter	0 out-of-perimeter access

Data queried three times more often is data that serves decisions. A

directorates that gets its position in 40 seconds corrects within the month instead of noting it at the quarter.

To be settled by the authority

Directorates opened first and the perimeter of each: _____

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