



Retirement scenarios — four assumptions compared

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Document issued on 24/09/2026

Monthly amount, ten-year cumulative, crossing point · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **The four scenarios are quantified to the euro and to the quarter, with what separates them and what remains to be confirmed by document.** The choice belongs to the member — her health, her partner's situation and her plans appear on no career record. **The comparison itself is done.**

The four scenarios, on a single page

Scenario	Estimated monthly amount	First payment	What characterises it
Retirement at 63, as things stand	Basis of comparison	The month after the claim	Reduction applicable, 8 quarters not yet validated

Scenario	Estimated monthly amount	First payment	What characterises it
Retirement at 63, correction obtained	+€74 a month	Identical	The comparison that decides, and it existed nowhere
Retirement at the full rate	Amount without reduction	On the date the conditions are met	The number of months of waiting is written down
Continuing to work one year beyond	Effect of the increment	One year later	What one additional year of contributions represents

What simulators forget — the ten-year cumulative

Element	What it shows	Why it matters
Cumulative amount over ten years	What is actually received, not the monthly figure	Retiring later pays more each month and starts later
Crossing point of the scenarios	11 years and 4 months on this file	That is the answer to the question the member is really asking
Effect of the correction on the cumulative	Applied to every scenario	A correction does not change only one scenario

The crossing point is an arithmetical fact, set out and dated: from 11 years and 4 months on, retiring later pays more. **It is the one thing no simulator gives the member, and she now has it before her appointment — the adviser comes to the conversation with the comparison already done.**

What the comparison page produced over the trial quarter

Measure	Before	After
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Call-backs from members after receiving the estimate	Base 100	-31%
Question asked in those call-backs	Always the same: « and if I retire later? »	Answered in advance, in the attached page
Adding a fifth scenario by the adviser	A whole new calculation	One sentence

Fifth scenario requested by the member: _____

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