



Account tracking — no re-keying

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11 brands, updated daily · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **Filled from what actually happened**, every evening, with no human entry.

What is recorded daily

Element	Source
Posts shipped and performance	Scheduler and statistics
Comments handled	Inboxes
Exchanges with the client contact	Subject, date, request
Deliverables awaiting approval	And for how long

What surfaces on its own

Signal	Volume	What the history says
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Brands with no exchange for over 3 weeks	4	Both contracts lost last year had that silence in the preceding 6 weeks
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That isn't proof, it's a signal nobody could see because it was written nowhere.

What it's worth at renewal — Kelpie, quarter

Element	Value
Posts	128
Comments handled	3,400
Approval round-trips	22

What is never scored

Element	Why
Relationship quality, a contact's "satisfaction"	A score invented from a feeling ends up replacing the fact — and it's the fact that serves

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