Fourteen values, one portfolio gap

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 09/11/2026

Fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for demonstration. **The word "suspicious" appears nowhere in what the agent produces** — and reporting these fourteen records by name would already create a suspicion nothing justifies.

Direction of change	Opportunities
Downwards	**11**
Upwards	**3**
Total	**14**

The four possible explanations, all legitimate

Explanation	Distinguishable in the log?
Negotiation that narrowed the scope	**No**
Discount granted	**No**
Data-entry error corrected	**No**

Explanation	Distinguishable in the log?
Value adjusted to what was delivered	**No**

> **All four look identical in the log.** That is the technical reason for the refusal, and it suffices: the agent cannot distinguish what would have to be distinguished to form a judgement.

What is reported, and in what form

Form	Reported?	What it produces
The forecast/actual gap, as a volume	**Yes**	**Management information**
Fourteen named records	**No**	**An unpleasant meeting**
Both versions of a value, with dates	**On request**	**A targeted check**

If the forecast is systematically 18% optimistic, that is useful management information. If fourteen salespeople are singled out, it is something else.

> **Request a demo with your own documents**
> This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
> https://bluelemonagent.ai/en/entreprises/cas-usage/agent-ia-commercial-crm

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales