



One field, nine hundred times the same value

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1,240 records · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **When you force somebody to answer a question they do not have the answer to, they do not abstain: they pick the first option.**

"Contact origin" value	Position in the list	Records
First value	1	900
Second	2	112
Third	3	89
Fourth	4	61
Fifth	5	44
Sixth	6	21
Seventh	7	13

The distribution follows the order of the list, not the reality of the contacts.

The field no longer measures origin: it measures the position of the options.

What the agent flags, and what it does not reconstruct

Action	Done?	Why
Correct the 900	No	No way of knowing where those contacts came from
Redistribute in proportion to the other 340	No	That would invent 900 values
Mark them "not usable"	Yes	A chart built on them reads as reality

What is proposed to whoever designs the form

Option	Data obtained
Make the field optional	Accurate, incomplete
Add "I don't know" in first position	Accurate, complete
Keep it mandatory	Wrong, complete

The third row is the current situation, and it is the worst of both worlds: wrong data whose completeness inspires confidence.

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