Outstanding — 5 sites

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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€318,400 · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **The three set-aside rows come first**: they are what explains why €103,500 is not chased, and an exception at the end of a table does not get read.

Set aside — reason given

Site	Item	Amount	Reason
Aubel	Application no. 5	€41,800	**Disputed in writing on 12/07 — 26 days with no reply from you**
Mareuil	Retention	€38,200	**Not yet due — released in 21 days, subject to snags being cleared**
Loiret	Application no. 3	€23,500	**Certified but sent to the project manager, not to accounts**

> **The Loiret row is not late, it is lost.** It was certified; it simply never entered a payment cycle. A chaser would have presented it as an overdue debt to somebody who never received it.

Chaseable

Site	Item	Amount	Due	Overdue	Chase
Verne	Application no. 4	€62,300	10/06/2026	58 d	2nd + call
Aubel	Application no. 6	€48,900	28/06/2026	40 d	1st
Mareuil	Application no. 9	€39,400	02/07/2026	36 d	1st
Loiret	Application no. 4	€31,200	24/06/2026	44 d	2nd + call
Kane	Application no. 2	€19,600	11/07/2026	27 d	1st
Kane	Application no. 3	€13,500	25/07/2026	13 d	1st

Totals

	Rows	Amount
Chaseable	6	€214,900
Set aside	3	€103,500
All	9	**€318,400**

The three safeguards in the proposed sequence

Rule	Why
No application disputed in writing enters the sequence	Chasing a dispute means answering it with "pay up"

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Rule	Why
No retention before it falls due	You open the discussion on the one ground where you are behind
Nothing beyond the second chaser without approval	The third damages a relationship you meet again at the next tender

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> https://bluelemonagent.ai/en/entreprises/secteurs/agent-ia-btp-construction

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