



Ninety-six quote enquiries, six weeks

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Six weeks · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for the demonstration. **The question that sorts best** is neither the budget nor the area: it is **“does an architect or a planning consent already exist?”**.

Where the 96 enquiries came from

Channel	Enquiries	First-response time
Phone	41	Immediate
Website form	38	Under 2 minutes
E-mail	17	Under 5 minutes
Total	96	—

What qualification did with them

Outcome	Enquiries	What triggers it
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LINDBERGH FORMATION — a simplified joint-stock company with share capital of €250,000 · Registered office: 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114 · SIRET 817 946 114 00029 · VAT FR 60 817 946 114 · "Blue Lemon Agent" trade mark · Training-provider registration no. 119 108 635 91 (Île-de-France prefect — this registration does not amount to State approval) · Qualiopi certified, no. 03896, for the "training actions" category · contact@bluelemonagent.ai · dpo@bluelemonagent.ai · Hosted in France.

Technical visit booked	34	Within your trades and under 45 km
Passed to the director	27	Within your trades, beyond 45 km — with distance and value
Set aside	21	Outside your 9 invoiced trades
Chased after a fortnight	14	Neither date nor budget — 6 replies, 2 of them turned into visits
Total	96	—

The 34 technical visits, grouped

Item	Before	After
Visits to make	34	34
Outings	34 separate journeys	12 outings by town and half-day
Journeys avoided	—	22
Time given back	22 × 52 min = 1,144 minutes	More than 19 hours

The median journey to your visits is 52 minutes. It is not the visit that costs, it is the round trip — and two visits in the same town on the same day cost only one.

The three enquiries set aside wrongly

Measure	First six weeks	Next six weeks
Enquiries set aside	21	18
Set aside wrongly	3 — 14.3%	1 — 5.6%
Basis of qualification	The words of the message	Your 9 trades invoiced over 24 months

Measure	First six weeks	Next six weeks
Check on exclusions	None	Friday list to the director, with the sentence at fault
Outcome of the one caught	—	Signed at €14,200

An enquiry set aside left no trace. That is what made the error invisible, not the sorting itself: the Friday list runs to four lines and makes the exclusion arguable.

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.