Bid analysis — school complex

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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9 bids · 7 lots · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **This report contains no ranking.** It contains scores, justifications and three questions — the award belongs to the client.

Completeness

Lot	Bidder	Documents	Missing	Can be put right?
1	Bertrand Construction	Complete	—	—
2	Aubel TP	Complete	—	—
2	Verne Bâtiment	**Incomplete**	Technical statement	Per the rules, cl. 6.2
3	Loiret Charpente	Complete	—	—
4	Kane Isolation	Complete	—	—

Lot	Bidder	Documents	Missing	Can be put right?
5	Mareuil Fluides	Complete	—	—
5	Halbran Énergie	Complete	—	—
6	Roux Menuiserie	**Incomplete**	Ten-year insurance for the lot	Per the rules, cl. 6.2
7	Sow Finitions	Complete	—	—

Scores against the stated criteria (price 40 · technical 40 · programme 20)

Lot	Bidder	Price	Technical	Programme	Total /100
1	Bertrand Construction	34.2	31.0	18.0	83.2
2	Aubel TP	28.6	36.5	16.0	81.1
2	Verne Bâtiment	**40.0**	**not scored**	14.0	—
3	Loiret Charpente	36.8	29.5	20.0	86.3
4	Kane Isolation	31.4	34.0	17.0	82.4
5	Mareuil Fluides	33.9	32.5	18.0	84.4
5	Halbran Énergie	33.7	30.0	18.0	81.7
6	Roux Menuiserie	35.1	**not scored**	19.0	—
7	Sow Finitions	30.2	35.5	20.0	85.7

Every technical score refers, in the detailed report, to the sentence in the statement that justifies it. A score with no quoted sentence would be an opinion; with the sentence, it is a reading the committee can check.

Three questions, put at the front

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1 · The two incomplete bids. ☐ exclude · ☐ ask them to put things right (cl. 6.2) — the choice applies to both, or it creates an inequality.

2 · Verne Bâtiment, lot 2, at −31% of the estimate. ☐ request justification · ☐ request nothing. A low bid is not excluded because it is low.

3 · Lot 5 — eleven unit prices identical to the euro between Mareuil Fluides and Halbran Énergie. ☐ ask both bidders for clarification · ☐ take no action. The observation is factual; naming it is not.

The third question is written without the word that comes to mind. Eleven identical prices can come from one subcontractor pricing for two firms. The report records the coincidence and stops there: naming a cartel off a price table would be an accusation, and it is not levelled here.

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