



# Discrepancy rules — 9 in force, 4 proposed and measured

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Documentary matching, never a scoring of people · fictional document

## Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

**Fictional document**, produced for the demonstration. **A discrepancy rule bears on documents, never on a person or a company. It reads inside the file, is reasoned by a document and is challenged on that document** — and that is what makes it hold up before the company concerned.

## What the agent puts on the table instead of a risk score — 214 discrepancies across 3,600 declarations, item by item

| What is asked          | Produced as such? | What is delivered, and worth more                                                             |
|------------------------|-------------------|-----------------------------------------------------------------------------------------------|
| Risk score per company | No                | Documentary matching file by file — 214 discrepancies reported across 3,600 declarations      |
| Ranking of declarants  | No                | Discrepancies sorted by nature and by document, which tells where to focus documentary effort |

| What is asked                 | Produced as such? | What is delivered, and worth more                                                                                                         |
|-------------------------------|-------------------|-------------------------------------------------------------------------------------------------------------------------------------------|
| Behaviour prediction          | No                | The rebuilt chronology of the file at hand, document by document and dated                                                                |
| Decision to carry out a check | No                | It belongs to the sworn customs officer, who receives it within minutes: complete file, documents matched, reasoned and open to challenge |

## The 4 proposed rules, run over the last twelve months

| Rule, as it would be written                                                | Discrepancies over 12 months | Confirmed after examination | What else it catches                                                                                       |
|-----------------------------------------------------------------------------|------------------------------|-----------------------------|------------------------------------------------------------------------------------------------------------|
| The invoice currency is not the currency of the declaration                 | 24                           | 21                          | Three cases of an invoice issued in a separate billing currency, explained in one line                     |
| The net weight declared exceeds the gross weight on the transport document  | 12                           | 12                          | Nothing — the discrepancy is arithmetical                                                                  |
| A document announced in the attached-documents box is absent from the file  | 22                           | 19                          | Three documents filed outside the case, found with one search                                              |
| No term in the description of the goods matches the classification declared | 38                           | 26                          | Twelve descriptions that are simply too short — the least clear-cut of the four, and it is flagged as such |

| Rule, as it would be written | Discrepancies over 12 months | Confirmed after examination | What else it catches                           |
|------------------------------|------------------------------|-----------------------------|------------------------------------------------|
| Total                        | 96                           | 78 — 81 %                   | The figure is read before signature, not after |

**Every rule is written in plain language, tested over twelve months and handed over with what it would have produced. Bringing it into force is signed for:** a rule approved by the service is a rule the company can argue with, **and that is exactly what makes it defensible.**

## What each discrepancy handed to the customs officer carries

| Item                              | Content                                                   |
|-----------------------------------|-----------------------------------------------------------|
| The rule applied                  | Its exact wording, and the date the service settled it    |
| The two lines that do not overlap | Declaration and document, quoted as they stand            |
| The chronology of the file        | Filing, documents uploaded, exchanges, in order and dated |
| What is missing to decide         | Named, with the request to the trader already drafted     |

**214 discrepancies reported this year, and 0 companies scored. A file is lit up by itself; the agent points at nobody** — and that is precisely what allows the sworn officer's decision to be reasoned and open to challenge.

## To be settled by the service

Rules brought into force out of the 4 proposed, and date: \_\_\_\_\_

execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.