



Tender analysis report — 4 tenders scored

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Price 40 %, technical merit 60 % · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **The tender analysis report sets out, tender by tender, how each was scored and why the ranking is what it is:** it is what gives reasons for the award before the board, before unsuccessful candidates and before the public accountant. **The ranking is a calculation; the award is a decision of the board and the buyer.**

The ranking, and the calculation under every score

Tender	Price score (40 %)	Technical score (60 %)	Overall score	Rank
Company B	34.1	52.8	86.9	1
Company A	36.7	46.2	82.9	2
Company C	40.0 — cheapest tender	34.8	74.8	3
Company D	31.5	41.4	72.9	4

How each score is built

LINDBERGH FORMATION — a simplified joint-stock company with share capital of €250,000 · Registered office: 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114 · SIRET 817 946 114 00029 · VAT FR 60 817 946 114 · "Blue Lemon Agent" trade mark · Training-provider registration no. 119 108 635 91 (Île-de-France prefect — this registration does not amount to State approval) · Qualiopi certified, no. 03896, for the "training actions" category · contact@bluelemonagent.ai · dpo@bluelemonagent.ai · Hosted in France.

Criterion	Scoring rule	What is quoted under the score
Price	Score referred to the lowest tender, formula written out in full in the published rules	The calculation reproduced figure by figure
Technical merit — staff	Scale of the rules	The passage of the candidate's bid, quoted
Technical merit — methodology	Scale of the rules	The passage of the bid, quoted
Technical merit — traffic continuity	Scale of the rules	The passage of the bid, quoted — two lines for company C, no staff named
Technical merit — spoil management	Scale of the rules	The passage of the bid, quoted

A score with no quoted passage does not exist in the table. That is what allows the board to check every score in thirty seconds, and an unsuccessful candidate to understand exactly where they lost.

What the report gives back to the service

Measure	Today	With the agent
Preparing the comparison	4 h 30 — 30 % of the analysis time	1 h 30 — 10 %
Analysis report available	9 days after opening	The next day
Reasoned rejection letters	Drafted by hand, sometimes late	Written with the report, candidate's score and successful scores recalled

Date of the tender board and appointed rapporteur: _____

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.