Award criteria — three sets replayed on 22 procurements

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Real tenders and scores of the authority, rankings recomputed · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for the demonstration. **Award criteria are the criteria announced in the consultation rules on which each tender will be scored. They are settled, written and published before the tenders are opened, and they do not move afterwards — which is why they are put on the table costed fifteen days before publication.**

The three sets, replayed on your 22 recent procurements

Set of criteria	Rankings changed	What the replay shows
A — Price 60 / technical merit 40	**0 of 22**	**Designates the cheapest tender 22 times: technical merit has never changed a ranking**
B — Price 40 / technical merit 60	**5 of 22**	**On those 5, the contractors selected accounted for 11 of the 19 late-delivery penalties of the period**

Set of criteria	Rankings changed	What the replay shows
C — Price 40 / technical merit 40 / lead time 20	**7 of 22**	**Best result on works, where the average schedule overrun is 23 days**

The two technical sub-criteria proposed, already costed

Sub-criterion	Proposed wording	Measured effect across the 22 procurements
Qualifications of the staff assigned to the site	**« The candidate names the qualifications and experience of the people assigned to the site, position by position »**	**Moves 3 tenders up, 2 down**
Traffic continuity for residents	**« The candidate describes the arrangements maintaining access for residents and emergency services throughout the works »**	**Moves 4 tenders up, 3 down**

What is written before publication, and what is decided

Element	Who settles it	When
Criteria, weightings and scoring rule	**The head of procurement**	**Before publication — and they do not move once the tenders are opened**
Price scoring formula	The service	**Written out in full in the published rules**
Ranking	**A calculation reproduced under every score**	After opening, on the published grid
Award	**The tender board and the buyer**	After the analysis report

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The chosen set is replayed each year on the procurements of the financial year, and the setting the authority's own results designate is handed over in January. **The work is done, it fits on one page, and it costs the service one reading a year.**

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