Successive drafts of the penalty clause

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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Three drafts, 27 words changed · fictional document

Fictional document — demonstration example
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Fictional document, produced for demonstration. The three drafts are shown **side by side, with their dates and the chain of exhibits that establishes them**. The legal characterisation and the choice of which draft binds remain with the legal department and its counsel.

The dating chain, exhibit by exhibit

Date	Event	Number	Element proving the date
27/01/2020	Draft sent by the customer	**12**	Delivery receipt of the covering message, **exhibit 13, page 1**
12/03/2020	Framework contract signed	**41**	**Initialled on all 14 pages, signatures identified on page 16**
04/11/2021	Amendment sent by the customer's counsel	**96**	Covering message, **exhibit 97**

Date	Event	Number	Element proving the date
09/11/2021	Amendment returned signed	**98**	Return message and receipt
03/2022	**Penalty invoice applying the cap**	**214**	**Line 4**
07/2022	**Penalty invoice applying the cap**	**231**	**Line 4**
11/2022	**Written confirmation from the customer referring to the amendment by date**	**258**	**Page 2**

What changes from one draft to the next

Point	Draft of 12/03/2020	Draft of 04/11/2021	Effect
Penalty cap	**Absent**	**Present**	**Changes the maximum amount at stake**
Counting of days	**Calendar days**	**Working days**	**Changes the number of days retained**
Prior formal notice	**Not provided**	**Provided**	**Adds a step before application**
24 other changes	Wording	Wording	**Pure form, flagged as such**

Flagging the 24 formal changes is part of the job: without that sorting, a review spends an hour on differences that carry no effect. The document separates the three changes that produce an effect from the twenty-four that produce none, and gives for each the exact word and its page.

> **Comparing successive drafts moves from 35 % to 6 % of the time.** It rebuilds itself as soon as a further version enters the file, in the same side-by-side layout.

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales

Draft retained by the legal department and its counsel: _____

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