



Concordance — the 142 assertions in the opposing pleadings

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68 pages sifted · fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **Pleadings are the written submissions in which each party sets out its claims and arguments.** Every assertion of fact is isolated, then set against the exhibit that supports it, the exhibit that contradicts it, or the finding that no served exhibit backs it.

The result of the sift

Category	Number	What is supplied for each
With no served exhibit in support	39	Page and line of the pleadings where it appears
Contradicted by an exhibit written or signed by the customer	27	Number, page, passage, and a factual draft paragraph
Accurate and without effect on the dispute	52	Flagged as such, so the pleading does not spend space on them

Category	Number	What is supplied for each
Technical, for the expert determination	24	Grouped and referred to the technical submission, with their exhibits
Total	142	—

What is handed to counsel

Deliverable	Content	What it leaves to counsel
Concordance table	One line per assertion, with its documentary answer	The legal construction
27 factual draft paragraphs	Date, fact, number, reproduced passage	The pen, the order of the sections and the signature
References to the technical submission	24 assertions grouped by theme	The articulation with the expert determination

The distinction between producing the material and writing the act is what holds the whole thing together. The paragraphs handed over are purely factual and sourced; the legal demonstration, the choice of grounds and the signature belong to counsel, who starts from an already-documented page rather than a blank one.

Preparation time

Task	Before	After
Time to prepare a pleading of this size	5.5 days	2.4 days
Share taken by finding exhibits	60 %	7 %
Checking the exhibit schedule	6 hours per pleading	A 10-minute read

Assertions the legal department wants handled first: _____

execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.