Price comparison — 156 dated lines

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 09/11/2026

Public sources only, every price carries its date · fictional document

Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

Fictional document, produced for the demonstration. **An undated price cannot be compared: it misleads.** Every line therefore carries its collection date and the nature of its source.

Where the 156 prices come from

Source	Volume	Nature	Treatment applied
Competitors' public catalogues and price lists	112	Public, free	Dated observation, no adjustment
Awarded public tender documents	**29**	**Official, free**	**Accepted prices, often more recent than the commercial price list**
Reselling distributors' catalogues	15	Public	**Distributor margin removed using your own terms — the calculation is supplied**

Customer-only areas — the route taken

Competitor	Access	What was done	Result
3 competitors	Closed customer area	**Prices found in awarded public tenders, therefore published**	**Information obtained, and more recent**
1 competitor	Closed customer area	No public source available	**Entered as “unknown” in the table rather than estimated**

The agent enters no restricted area: access there is conditional on a contract the company has not signed. **The lawful route existed and gave more** — that is the most frequent case, and it is quicker to take than to circumvent.

What the comparison says about your position

Finding	Volume	Comment
Comparable lines	156	Out of 210 catalogue lines
Lines where you are dearer	34	—
Of which gaps above 15 %	**11**	**All in the food-grade degreaser range**
Contract renewal rate on that range	**Lowest of the three ranges**	**The connection was visible in neither system: price on one side, renewal on the other**

> **The agent recommends no price.** Setting a tariff is an entirely commercial decision. This document gives dated facts and the connection between them; **the trade-off belongs to management.**

For the company to decide

Frequency of price collection: _____

LINDBERGH FORMATION — Blue Lemon Agent — Companies register (RCS) Évry 817 946 114 —
Legal notice (in French): bluelemonagent.ai/mentions-legales

Action taken on the 11 lines showing a gap: _____

Request a demo with your own documents

This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
https://bluelemonagent.ai/en/entreprises/cas-usage/agent-de-veille-concurrence-presse-reglementaire

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.