# Where the text lands — file for counsel

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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38 product data sheets and 2 framework contracts identified · fictional document

**Fictional document — demonstration example**

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**Fictional document**, produced for the demonstration. **The text is designated by its subject matter; no real reference is cited.** This file supplies the reconciliation with internal documents; **the analysis of scope belongs to outside counsel, as the company intends.**

## What is supplied on the text

| Element | Content | Form |
|---|---|---|
| Subject matter | Labelling of professional-use mixtures | — |
| Dates | Publication, entry into force, end of transitional period | Placed in the calendar |
| **Passage concerned** | **Quoted in full** | **Restated, never paraphrased** |
| Scope targeted | What the text targets, as it words it | Restatement |

## The reconciliation with your internal documents

| Internal document | Date | What is observed | Knock-on effect |
|---|---|---|---|
| **Labelling procedure P-12** | **2023** | **Applies the old wording format** | **Cited in 4 other documents that follow it** |
| **Product data sheets** | Various | **38 out of 210 carry the wording concerned** | **List supplied line by line, not an estimate** |
| **Framework contracts** | 2022 and 2024 | **2 out of 3 refer to P-12 by number** | **Changing the procedure without checking the contracts would create a gap with what was signed** |

## The time this reconciliation replaces

| Step | Before | After |
|---|---|---|
| **Working out which internal documents are affected** | **Around 6 hours billed per text by counsel** | **List supplied, made and dated** |
| What counsel works on | Searching, then analysing | **Analysing the scope — the question they are paid for** |
| Time to receive the opinion | 3 weeks | **4 days on the two previous texts** |

> **What the legal counsel receives, and what removes the 6 hours of reconstruction:** the passage quoted in full, its dates, and the list of the 38 product sheets and 2 framework contracts concerned, reference by reference. **Assessing the scope stays theirs:** compliance is assessed on the actual situation, the derogations and the live contracts. **That is what makes the file usable:** an opinion produced by a machine would be taken up verbatim in committee without anyone rereading the reasoning.



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## For the company to decide

Date the file is sent to counsel: _____

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