Quarter review — measured coverage

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

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87 % seen, 194 missed explained · fictional document

Fictional document — demonstration example

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Fictional document, produced for the demonstration. **No automated monitoring can guarantee exhaustiveness.** The difference is this: **here the coverage rate is measured, explained and corrected** — a spreadsheet nobody reads cannot be measured at all.

The three measured tasks

Task	Today	Prepared by the agent, to approve
Reviewing the sources	**50 %**	**12 %**
Writing the summary	35 %	**12 %**
Weeding out repetition	25 %	**6 %**

Regularity, which was the whole subject

Measure	Before	After
Weekly summaries produced	**19 out of 52**	**13 out of 13 this quarter**

Irregular monitoring does not miss information at random: it misses the busy weeks' information — **that is, the most important.**

What was decided thanks to the monitoring

Decision or action	Origin
3 competitor facts passed on in 2 days instead of 5 weeks	Competitive scope
2 regulatory deadlines handled six months ahead	Calendar of effective dates
A signal with six occurrences taken to the board	Press + CRM + price
11 price gaps documented	Public price comparison

The figure the agent publishes about itself

Measure	Value
Publications concerning the declared scope, reconstructed after the fact	1,490
Seen by the agent	1,296
Missed	**194 — coverage of 87 %**

Where the 194 come from, and what was done

Cause	Volume	Fix	State
Site with no syndication feed whose page layout changed	**131**	Reading adapted to the new layout	**Fixed three weeks ago**
Trade newsletter distributed by email only	**44**	**Subscribe a shared address and treat it as a source**	For the company to decide

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Cause	Volume	Fix	State
Title moved behind a paid subscription	**19**	**Two routes: reading through the company's existing subscription, or the public contents page (titles and dates without the body)**	For the company to decide

> **No access is circumvented, and no dead end is left.** With the three fixes, the stated target is **96 % next quarter**, measured the same way and published in the same document.

For the company to decide

Shared address to subscribe to the trade newsletter: _____

Route chosen for the paid title: _____

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