



# Situation review — 214 files, 340 enquiries a month

LINDBERGH FORMATION — 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114

Document issued on 24/09/2026

What 73 % of requests have in common · fictional document

## Fictional document — demonstration example

This document is produced by the Blue Lemon Agent website to illustrate what an AI agent hands to its users. The companies, matters, amounts and people in it are invented. It has no legal, accounting or commercial value.

**Fictional document**, produced for the demonstration. The classification covers **340 enquiries received in one month** by a 26-person firm looking after **214 client files**. Each enquiry was attached to the file concerned: **no analysis crosses two client files**.

## The split that decides the gain

| Enquiry family               | Monthly volume | Share | What it calls for                                        |
|------------------------------|----------------|-------|----------------------------------------------------------|
| Routine questions            | 247            | 73 %  | Opening the file and reading — no professional judgement |
| Enquiries touching on advice | 61             | 18 %  | The certified accountant's signature                     |

| Enquiry family          | Monthly volume | Share        | What it calls for                               |
|-------------------------|----------------|--------------|-------------------------------------------------|
| Administrative requests | 32             | 9 %          | Certificates, contact details, duplicate copies |
| <b>Total</b>            | <b>340</b>     | <b>100 %</b> | —                                               |

**That split, and nothing else, is what makes the gain.** The 247 routine questions are answered from the client's file, quoting the document or the entry. The 61 advisory enquiries are not automated: they are **prepared**, which is not the same thing, and they gain the time no longer spent elsewhere.

## The 247 routine questions, by frequency

| Question, as the client writes it                   | Volume    | Source of the answer                                      | Turnaround before / after |
|-----------------------------------------------------|-----------|-----------------------------------------------------------|---------------------------|
| <b>"Where does my VAT return stand this month?"</b> | <b>96</b> | Sales and purchase journals, status of documents received | <b>D+1.8 → 11 minutes</b> |
| "Did you receive the document I sent you?"          | 58        | Portal deposit log                                        | D+1.2 → 4 minutes         |
| "What is my interim result?"                        | 41        | File trial balance to date, with reservations flagged     | D+2.4 → 14 minutes        |
| "When is my next deadline?"                         | 33        | File deadline schedule                                    | D+1.1 → 3 minutes         |
| "Can you send me that document again?"              | 19        | The file's document store                                 | D+2.0 → 6 minutes         |

## What was read to establish this classification

| Source | Volume | What it brings |
|--------|--------|----------------|
|--------|--------|----------------|

LINDBERGH FORMATION — a simplified joint-stock company with share capital of €250,000 · Registered office: 16 rue de Maillé, 91310 Montlhéry, France · Companies register (RCS) Evry 817 946 114 · SIRET 817 946 114 00029 · VAT FR 60 817 946 114 · "Blue Lemon Agent" trade mark · Training-provider registration no. 119 108 635 91 (Île-de-France prefect — this registration does not amount to State approval) · Qualiopi certified, no. 03896, for the "training actions" category · contact@bluelemonagent.ai · dpo@bluelemonagent.ai · Hosted in France.

|                                             |                            |                                                         |
|---------------------------------------------|----------------------------|---------------------------------------------------------|
| The firm's document store, 9 years          | <b>1,040,000 documents</b> | The documentary history of each file                    |
| <b>Documents with an unusable file name</b> | <b>84,000</b>              | <b>Indexed by their content, not by their file name</b> |
| Production accounting software              | 214 files                  | Entries, trial balances, deadline schedules             |
| Client document portal                      | 177 files connected        | Deposit dates, expected documents                       |
| The firm's shared mailbox                   | 340 messages this month    | The enquiries themselves                                |

## The gain, item by item, as measured

| Item                                 | Today                                 | With the agent | Hours handed back per month  |
|--------------------------------------|---------------------------------------|----------------|------------------------------|
| <b>Answering routine questions</b>   | <b>55 %</b> of enquiry handling time  | <b>9 %</b>     | <b>49 h — 7.0 staff-days</b> |
| <b>Finding an item inside a file</b> | <b>35 %</b> of time spent in the file | <b>6 %</b>     | <b>44 h — 6.3 days</b>       |
| <b>Chasing missing documents</b>     | <b>40 %</b> of close preparation time | <b>8 %</b>     | <b>28 h — 4.0 days</b>       |
| Building an advisory file            | 48 minutes per file                   | 22 minutes     | 26 h — 3.7 days              |

**These benchmarks describe a fictional firm.** They are given as orders of magnitude, not as a result measured at a client: the size of the gain depends on the number of files looked after and is confirmed by a pilot.

## For the firm to set

Question family to open first: \_\_\_\_\_

Number of files in the pilot, and in which month: \_\_\_\_\_

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.