Morning watch — 4 flags

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Fictional document — demonstration example

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Fictional document, produced for demonstration. **The first flag is about what the sort discards without anyone rereading it.**

#	Flag	On what	Recipient
1	**412 rejects never reread**	**2,840 emails**	**Weekly sample rereading**
2	**3 signals with no real predictive value**	**Qualification log**	**Removed**
3	**23 existing clients in the prospect flow**	**System matching**	**Their usual contact**
4	**11 follow-ups on explicit refusals**	**Content of the replies**	**Immediate removal from sequences**

Five acts kept by your sales team — the 2,840 emails, meanwhile, are qualified before they arrive

The act, kept by the rep	Why it is theirs
Write or send a sales reply	**It would arrive before anybody had read**
Attach a score to a person	**A request is qualified, not a requester**
Research the sender outside your systems	**An email received does not license investigation**
Delete a discarded message	**A reject must be kept, or it cannot be reread**
Use a signal describing the sender	**See the dedicated document**

> **Request a demo with your own documents**
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> This document is a fictitious example. To see the agent work on your own documents, request a demo from its page.
> https://bluelemonagent.ai/en/entreprises/cas-usage/agent-de-qualification-de-mails-commerciaux

Scope of this document: the service operated by Blue Lemon Agent. For an agent deployed at your premises, the applicable location is that of the architecture set out in the quotation and verified before commissioning; local execution is announced only for the configuration explicitly described and accepted in the quotation; the applicable isolation depends on the deployment mode set out in the quotation, no dedicated isolation being presumed; the encryption mechanisms in transit and at rest, their components and key management are those documented for the architecture chosen; roles and permissions are configured and accepted for the identities and systems actually connected; the events logged, their content, their retention period and who may access them are defined for the deployment chosen.

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