



Eleven explicit refusals, two as far as the third follow-up

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Fictional document

Fictional document — demonstration example

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Fictional document, produced for demonstration. **A reply to a sequence is treated as proof of interest; the content is not read.**

Situation	Count
Messages containing an explicit refusal	11
Receiving at least one follow-up after it	11
As far as the third follow-up	2

What the agent does

Action	Done?
Detect the refusal	Yes

Action	Done?
Take the person out of every sequence, immediately	Yes — the only unprompted action
Record the refusal durably	Yes
Mark the person as "not interested"	No

A refusal forgotten six months later is a refusal not respected.

They said no at a precise moment, to a precise proposal: recording it otherwise would attribute to them a disposition they never expressed.

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